

# COMPANY PROFILE

WWW.EXOTICVOYAGES.COM







# MESSAGE FROM THE FOUNDER & CEO OF EXOTIC VOYAGES

"A very warm welcome, and thank you for your desire to learn more about Exotic Voyages. It is our great honour to share more with you about what makes our company exceptional.

Exotic Voyages was established in 2010. Ever since its inception, it has maintained its core value of putting clients first. By providing top-notch service and taking a personal, bespoke approach to arranging tours, we have achieved a 98% satisfaction rating from clients from all over the world.



As a luxury boutique travel company, our goal is to provide people with amazing trips not just to iconic destinations, but also to locations they may never have heard of. These off-the-beat en-path destinations offer unique experiences, allowing our customers to create magical memories. We work closely with each of your clients as an individual to understand their travel ideals; that way we can handcraft the perfect custom trip. We want to let each client decide, 'This is it. This is the trip I want.'

'Every great journey begins with a single step' perfectly represents our core philosophy. Your client's traveling goals begin with that single step, and we are here to help them take it. Our greatest passion is to put our hearts, minds and souls into providing the highest possible standard of quality.

That standard goes into every single element of your client's trip, no matter how small-after all, every single step of the journey counts. Every thread is woven into the same tapestry-accommodations, transportation, tours and activities, dining and more. By taking this approach, we can provide your clients with extraordinary experiences in peerless comfort and style, with value and expertise."

VU HUY
Founder & CEO of Exotic Voyages

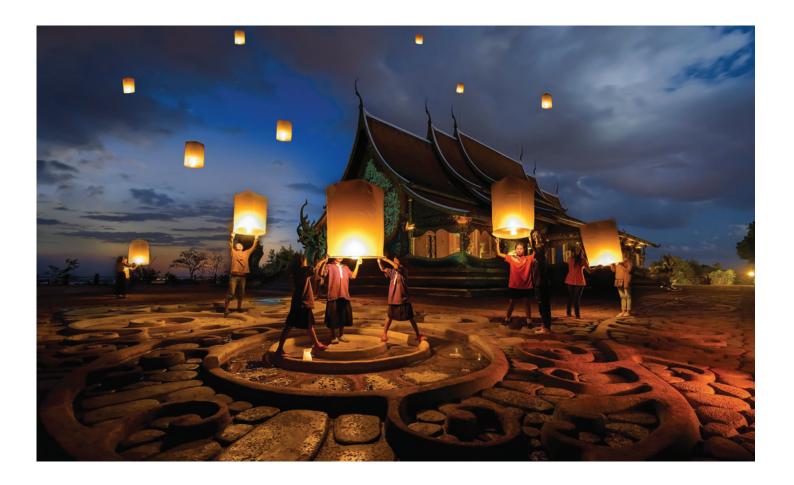


4	Who	are we?
	, , , , ,	

- 5 Our journey in numbers
- 6 Our philosophy in business
- 7 Our reputation in publication
- 8 Our genuine team of hard-working people
- 9 Our network
- 10-11 Our resources
- 12 Our client's testimonial

# WHO ARE WE?

EV is a trusted luxury travel company, founded by Mr. Vu Huy in 2010. For more than a decade, we have followed our dreams to design unique trips that highlight Asia's most fascinating cultures and natural wonders. We tailor each holiday package to the specific requirements of the client, taking into account their interests, budget, and length of stay. As no two clients are the same, no two trips we create are entirely the same.



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Email: inquiries.exoticvoyages.com

International Tour Operator License & Travel License:

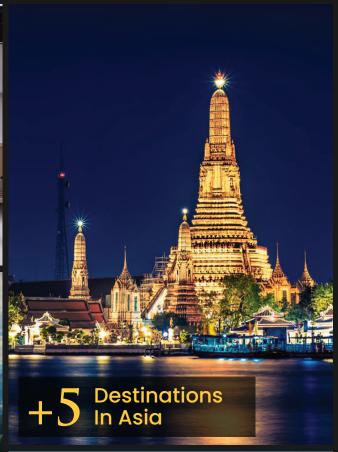
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# OUR JOURNEY IN NUMBERS











# OUR PHILOSOPHY IN BUSINESS



## Our mission

At EV, we embrace efficiency, flexibility and the highest-quality service with a personal touch.

Together with our willingness to pursue excellence, this allows us to offer authentic experiences to clients, enabling them to see our incredible destinations as they truly are.



## Our vision

A trusted luxury travel company - that is what Exotic Voyages aims to be since day 1. Through providing genuine experiences to clients and uniting long-term partnerships with premium properties, we have been able to commit to quality without compromise.



## Our core values

- To be the very best: We love accomplishing goals-yours and ours with the highest level of satisfaction.
- No is never an option: We serve those who want to actualize the trip in their dream. And there is nothing we will stop at to ensure that those dreams come true.
- We always find a solution: Every EV staff member is fully accountable for their actions. We are open to feedback and willing to work until it is right for our clients.

# OUR REPUTATION IN PUBLICATION



# Villa Hopping Through Phuket, Thailand James Bond Style

"My mission was to experience the modern-day locations from the iconic James Bond film "The Man with the Golden Gun" all with the help of the amazing Exotic Voyages. This is one of the few luxury travel companies that you can trust will deliver private and customized tours to destinations in Asia. They are experienced in organizing extraordinary journeys that are memorable and authentic."



# You Can Now Follow in Anthony Bourdain's Footsteps in Vietnam With Trip Dedicated to His Legacy

"There is no better place to entertain the leader of the free world, in my opinion, than one of these classic, funky, family-run noodle shops you find all over Hanoi," Bourdain said during the episode. "Dinner and a beer cost about \$6. I'm guessing the president doesn't get a lot of state dinners like this."



# 5 Reasons Why You Should Visit Vietnam

"With wild mountainous regions, modern cities, the lushest, greenest jungles, and mile upon mile of stunning coastline, geographically you just couldn't ask for much more than stunning Vietnam... Since there are a lot of amazing places to visit, an option you can look into is getting yourself a customizable Vietnam tour package from Exotic Voyages."

# OUR GENUINE TEAM OF HARD-WORKING PEOPLE

# **Our Leaders**



Founder & CEO of Exotic Voyages
VU HUY

An explorer at heart and an accomplished photographer (hint: most of the photos on our website are taken by him).



Chief Operations Officer

James Thai

Fresh blood and ambitious. A bit of a geek when it comes to anything online.



Sales Manager
Hoa Tran

Her passionate curiosity pushes her to find out all the hidden secrets in Southeast Asia.



Regional Manager Thailand

Mark Sakchiraphong

Has an endless passion for luxury hotels and resorts in Southeast Asia, especially Thailand.



Marketing Manager
Hien-Luong Nguyen

A bit of a workaholic. You can't stop her when she is doing what she loves!



Corporate Director of Sales & Marketing **Huyen Thanh** 

Energetic and cheerful, that makes working with her a challenging, fun, and rewarding experience.



Operation Manager

#### **Nha Truc**

Careful and detail-oriented, she finds great pleasure in putting things back together precisely as they were planned.

# Meet Our Experts







Hoa Tran



Hong Nhung (Lacey)



Nga Le (Sunny)



Thuy Linh



Kien Hoang



Huyen Trang (Sophiane)



**Huyen Thuong** 



Mai Phuong (Jenny)



Hai Yen

# **OUR NETWORK**



# **OFFICE:**

Head Office: Suite 226, ATS Hotel 33B Pham Ngu Lao, Cua Nam, Hanoi, Vietnam Thailand Office: 159/37, Sermmit Tower, Room #2301, 23rd Floor, Sukhumvit 21 Road

(Asoke), Klongtoey Nua, Wattana, Bangkok, Thailand.

USA Customer Service Center: 13431 Bear Paw Trail Ely, MN 55731 - USA

# **DESTINATION:**

Vietnam, Thailand, Laos, Cambodia, Indonesia, and expanding soon. We created and are retaining strong connections with our expert partners in each destination, allowing us to not only share iconic attractions with our clients but also local secrets they would never get to discover through any other travel company.

# **OUR RESOURCES**



# **OUR GUIDES**

Wherever our clients wish to travel, we are always standing by, ready to guide them every step of the way to ensure that their dreams come true. With our huge and ever-expanding network of insightful, talented guides across Asia, travelers will be wowed and inspired by the authentic local flavor we bring to every tour that we craft. Indeed, many of our guests have commented that our tour guides feel like their own personal historians, geographers or ecologists, providing them with amazing insights into local history, culture, geography and wildlife that they never would have discovered otherwise.

# LANGUAGES SPOKEN











# TRANSPORT

The client's safety is our primary concern at all times. So when it comes to providing transportation, we have every single vehicle checked over thoroughly to make sure it is in optimal working condition. Comfort and luxury are also at the forefront of our minds because we know that how travelers move through the world changes how they see it.

Besides luxury cars, helicopters, and airplanes as well as cruises in boats, travelers looking for more unique experiences can discover local transportation such as horse carts, tuk-tuk, kayaks, and paddle boats depending on each place they visit. Here at Exotic Voyages, we truly believe "it is the journey, not just the destination."

# PARTNERS

At Exotic Voyages, clients are always in good hands. We have created and grown our network of luxury partners through a highly selective process. We look for partners who share our spirit and values and can help us bring clients' dreams to life. Some of our esteemed partners include







































... AND MANY OTHERS

# **OUR CLIENT'S TESTIMONIAL**







#### Maxi Bonito

#### Phenomenal Company!!!! - Kien is AMAZING

"We can't wait to return to SE Asia to work with Kien and Exotic Voyages again!!! I will say, I typically love planning our own adventures but having an agency organize local guides (we learned so much from each one!) and safe drivers in very unfamiliar countries was an invaluable experience that I will continue to utilize."



#### Mikaela Budzick

#### Amazing!

"Pom was the highlight of our tour guides! He was so friendly, knowledgeable, & made us feel so comfortable in our own skin! He definitely made my wife & I's honeymoon more memorable!!'



#### Anne Moore

## 5-Star Agency with Fantastic Travel Designer

"Working with a local agency that intimately knows the countries you are visiting makes a huge difference. We had a phenomenal, seamless trip to Vietnam thanks to Phuong! I highly recommend Exotic Voyages and Phuong and will absolutely use them again for my next trip to SE Asia."



#### Liza Krassner

#### Highly recommend if planning a trip to Southeast Asia

"I was very pleased with the well-planned program that made it safe and comfortable for solo travel. Was also truly delighted in also meeting her and getting very good guides who shared meals together. It was a delightful experience!"



## Kimberly Kate Blaschke

#### Thank you thank you thank you!

"We'd like to thank you beyond for all of your hard work to make our trip so special. The communication between all guides and agency was amazing and we felt very well cared for. Will certainly keep you guys in mind to recommend to anyone else we know traveling that way!